### ARTSWESTCHESTER | BECOME AN ARTS AND BUSINESS PARTNER





2021

Special Event and Program SPONSORSHIP OPPORTUNITIES

artsw.org



### Partner with Westchester's Cultural Leader



ArtsWestchester, the county's premier arts organization and largest arts council in New York State, provides support annually to over 150 arts organizations and individual artists in Westchester County. For more than 50 years, it has served area residents with arts education programs in schools, daycare facilities and community sites and has awarded more than \$1 million in grants to artists and arts groups annually.

#### Westchester's Most Creative Parties and Events...

ArtsWestchester is well known for producing signature fundraising & cultural events that generate tremendous community support from a cross-section of business professionals, arts enthusiasts and cultural patrons.



#### A Targeted Marketing Platform

ArtsWestchester events provide a powerful platform to connect with Westchester's movers & shakers. Whether as a presenting sponsor or community supporter, your company will receive maximum exposure and reach a targeted audience of active Westchester residents and business leaders.

#### Our Customer Profile

ArtsWestchester supporters range in age from 35-65 with a HHI of over \$200K, enjoy active lifestyles and leisure activities including entertainment, arts activities, dining and shopping opportunities more than 3x per month.

### 2021 Event & Sponsorship Opportunities Calendar



### **ArtsWestchester Event and Sponsorship Opportunity Overview:**

Wed. Apr 7: Annual Arts Award Celebration

May: Sponsor the reopening of our Gallery for our COVID Creates exhibit

Mon. June 14: Golf Outing at Wykagyl Country Club

July: Shakespeare in the Park

Thurs.-Sun, Sept 9-12: JazzFest White Plains

Sat. November 20: 2021 ArtsWestchester Gala Event

### **Ongoing Sponsorship Opportunities:**

Monthly ArtsNews Advertising Sponsorships

**Arts Education Sponsorships** 



### **Arts Award Virtual 2021 Celebration**



### Sponsor The Annual Arts Award Celebration – Wednesday, April 7, 2021

The Arts Award is ArtsWestchester's most prestigious award presented annually for over 30 years to recognize outstanding individuals, artists, arts organizations, educators and community groups, which have made significant contributions to the arts in Westchester. Traditionally a luncheon attracting several hundred Westchester residents, the Arts Awards Celebration brings together arts, corporate and government leaders to celebrate and support the arts.

#### **Sponsor Benefits:**

- Access to an audience of 500 plus from a broad cross-section of Westchester & lower Fairfield, including board members, arts patrons, friends, family and colleagues of award recipients.
- Visibility with company name listing or logo on the invitation, program, printed materials, signage, and website. Invitations mailed to 2000 supporters and members.
- Develop new relationships with Westchester arts organizations, honorees and businesses.
- Highlight your company by presenting an arts award during the program.
- Ten (10) guests at the event.
- Additional sponsor value with advertisement in the event program.



### **Arts Award 2021 Virtual Event Sponsor Levels**



Sponsorship	Description	Level	Benefits
Title Sponsor	Title Sponsor of the Arts Award Luncheon	\$10,000 [SOLD]	<ul> <li>Exclusive industry sponsor.</li> <li>Name or logo feature on promotional materials, ads with inclusion in all publicity.</li> <li>Listing as Title Sponsor on invitation.</li> <li>Full page color program ad.</li> <li>Recognition in <i>ArtsNews</i> and website.</li> <li>Recognition during virtual awards event.</li> <li>25 Virtual Tickets.</li> </ul>
Two Star Sponsor	Two Star Sponsor of the Arts Award Luncheon	\$5,000	<ul> <li>Name or logo on promotional materials, ads.</li> <li>Full page color ad in program.</li> <li>Recognition in <i>ArtsNews</i> and website.</li> <li>Recognition during virtual awards event.</li> <li>20 Virtual Tickets.</li> </ul>
One Star Sponsor	One Star Sponsor of the Arts Award Luncheon	\$2,500	<ul> <li>Name or logo on promotional materials, ads.</li> <li>Full page B&amp;W ad in program.</li> <li>Recognition in <i>ArtsNews</i> and website.</li> <li>15 Virtual Tickets</li> </ul>
Patron Sponsor		\$1,000	<ul> <li>Name or logo on promotional materials, ads.</li> <li>Half page B&amp;W ad in program</li> <li>10 Virtual Tickets</li> </ul>

## **2021 Golf Outing Sponsor Opportunities**



### A DAY OF GOLF FOR THE ARTS on Monday, June 14 —

ArtsWestchester Golf Outing, Wykagyl Country Club...a championship course in New Rochelle

Come out and swing for the arts! What could be better than a day spent on the links on one of the most beautiful and challenging courses in the country. Event sponsorship includes: breakfast, lunch and awards reception offering plenty of networking opportunities on and off the course.

#### Foursomes are available from \$3.500.

- Spotlight Your Company as a leader in corporate cultural support in front of 200 plus Westchester corporate arts patrons, board members, arts directors and area cultural enthusiasts.
- Enjoy a Golf Foursome & attend a private reception and an awards reception with golfers and their guests.
- **Build Brand** and visibility on the golf course with company name or logo on tee or hole sign. Plus, receive a full page journal ad.



## **2021 Golf Outing Sponsor Opportunities**



Sponsorship	Level	Benefits	
Putting Green & Driving Range Sponsor	\$7,500 [SOLD]	<ul> <li>Prominent location directly in front of Pro Shop with visibility during entire event</li> <li>Exclusive signage on Putting Green and Driving Range</li> <li>One (1) foursome for golf</li> </ul>	
Awards Reception Sponsor	\$5,500 [SOLD]	<ul> <li>Golf foursome</li> <li>Ten (10) extra guests at reception</li> <li>Full page journal ad</li> <li>Prominent logo position on leaderboards visible all day</li> <li>Exclusive signage at reception</li> </ul>	
Barbeque Lunch Sponsor	\$5,500 [SOLD]	<ul><li>All of the above except</li><li>Ten (10) extra guests at lunch</li></ul>	
Foursome Sponsor	\$3,500	<ul> <li>Golf foursome</li> <li>Full page journal ad</li> <li>Listing in journal</li> <li>Prominent recognition on leaderboards visible all day</li> </ul>	
Refreshment Sponsor \$2,500		<ul> <li>Signage on course</li> <li>Two (2) guests at awards reception</li> <li>Half page journal ad</li> <li>Listing in journal</li> <li>Recognition on leaderboards visible all day</li> </ul>	
Hole Sponsor	\$1,000	<ul> <li>Signage on course</li> <li>Listing in journal</li> <li>Two (2) guests at awards reception</li> </ul>	
Tee Sponsor	\$500	<ul><li>Signage on course</li><li>Listing in journal</li></ul>	

### 2021 JazzFest White Plains



### Build your Brand with Sponsorship of a Five-day Live Music Festival in White Plains

### JazzFest: Coming to White Plains, September 9 – 12, 2021

ArtsWestchester presents JazzFest White Plains in September in partnership with the City of White Plains and the White Plains BID. In its tenth successful year, JazzFest has become a signature event for the developing downtown arts district of the City of White Plains. A four-day celebration of jazz with over 2000 people in attendance annually, JazzFest is a city-wide arts collaboration featuring more than 10 different concerts at various White Plains venues.





"Sponsorship of a Music Festival provides partners with a dynamic platform to build brand relationships and value for the community."

- Janet T. Langsam, CEO, ArtsWestchester

### **JazzFest White Plains 2021 Sponsorship Levels**



Sponsorship Level	Description	Level	Benefits
Presenting Sponsor	Sponsor of 2021 White Plains JazzFest	\$10,000	<ul> <li>Prime Presenting Sponsor logo placement in all JazzFest advertising, stage banners and promotional materials.</li> <li>Six guests to ticketed concerts. VIP seating.</li> <li>Sponsor table in VIP area at outdoor event.</li> <li>Company official to speak at concerts.</li> <li>Photo opportunity with artists and Mayor.</li> </ul>
Benefactor	Sponsor of 2021 White Plains JazzFest	\$5,000	<ul> <li>Benefactor Sponsor logo placement in all Jazz Fest advertising and promotional materials.</li> <li>Four guests to ticketed concerts. VIP seating.</li> <li>Sponsor table in VIP area at outdoor event.</li> <li>Company banner on lower stage for outdoor event.</li> </ul>
Patron	Sponsor of 2021 White Plains JazzFest	\$2,500	<ul> <li>Patron listing in event programs, web site, and e-blasts</li> <li>Two guests to ticketed concerts. VIP seating.</li> <li>Company banner on lower stage for outdoor Sunday event.</li> </ul>
Sponsor	Sponsor of 2021 White Plains JazzFest	\$1000	<ul> <li>Sponsor listing in event programs, web site and e-blasts.</li> <li>Two guests to ticketed concerts.</li> </ul>
Contributor	Contributor of 2021 White Plains JazzFest	\$500	<ul><li>Listing in event program.</li><li>Two guests to ticketed concerts.</li></ul>

## White Plains Shakespeare in the Park

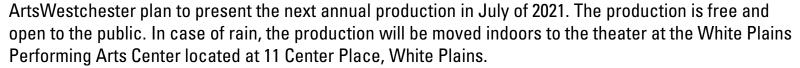


### Your Company Can Help Underwrite Free Shakespeare in White Plains

### Coming to White Plains: July 2021:

The City of White Plains and ArtsWestchester have teamed up to present a summertime tradition that is enjoyed all over the world, "Shakespeare in the Park."

Following the success of past performances, the City of White Plains and

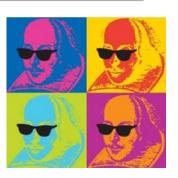


Picnicking is encouraged at the events. Area friends and families bring blankets and lawn chairs and enjoy an evening of theatre together under the stars.

<u>Event Sponsorships:</u> Help present the 2021 production of Shakespeare in the Park with a \$1000, \$2500 or \$5,000 corporate sponsorship. Receive sponsor credit on promotional materials and at the evening performances.

"Sponsorship of Shakespeare in the Park Allows Partners to Bring Significant Cultural Value to Westchester."

- Janet T. Langsam, CEO, ArtsWestchester



### Be Part of ArtsWestchester's 2021 Gala



# Sponsor Westchester's Biggest & Best Benefit of the Year on November 20

The "not to be missed" social event in Westchester...always held at a unique venue...bringing together the "movers and shakers" in the county. Supporting the arts can be fun and good for business!

### Gala Sponsor Benefits:

- An opportunity to join Westchester's leading corporate supporters of the arts. 500 plus business and government leaders, patrons of the arts, board members, and friends of ArtsWestchester attend the gala annually.
- Enjoy corporate exposure with logo or company listings on invitations, journal and during the evening's video presentation.
- Host your top performing sales executives, senior management or clients at your sponsor table. Your guests will dine and dance the night away to live music, enjoy bidding at one of Westchester's most prestigious silent auctions and mingle among the 'who's who' of Westchester.
- Right to highlight your product or service with inclusion in ArtsWestchester's exclusive online & event auction, providing unlimited visibility and return on philanthropic investment.



## **2021 Gala Sponsorship Levels**



Sponsorship	Level	Benefits
Platinum Benefactor	\$25,000	<ul> <li>Two (2) tables of ten (10) in priority seating</li> <li>Acknowledgement as <i>Platinum Benefactor</i></li> <li>Full page color ad in gala journal</li> </ul>
Gold Benefactor	\$15,000	<ul> <li>One (1) table of (10) in priority seating</li> <li>Acknowledgement as Gold Benefactor</li> <li>Full page color ad in gala journal</li> </ul>
Silver Benefactor	\$10,000	<ul> <li>One (1) table of (10) in priority seating</li> <li>Acknowledgement as Silver Benefactor</li> <li>Full page b&amp;w ad in gala journal</li> </ul>
Bronze Benefactor	\$7,500	<ul> <li>One (1) table of (10) in priority seating</li> <li>Acknowledgement as Bronze Benefactor</li> <li>Full page b&amp;w ad in gala journal</li> </ul>
Contributor	\$2,500	<ul> <li>Four (4) gala tickets</li> <li>Half-page b&amp;w ad in gala journal</li> </ul>

## Become a 2021 ArtsNews Sponsor



### Sponsor an issue of ArtsNews, the monthly source for arts news in Westchester

Now more than ever, the arts are part of the business landscape bringing great economic benefit to the community. *ArtsNews* is our publication that highlights Westchester's arts news and provides the most comprehensive cultural calendar in Westchester County. You will find *ArtsNews* in the *Westchester Business Journal* and *Examiner* every month and online at <a href="https://www.artswestchester.org">www.artswestchester.org</a>. Your company will be visible in this important digital publication as a sponsor with advertisements to be featured throughout the year.

ArtsNews Sponsorship makes good business sense because...

- There are over 65,000 monthly readers of ArtsNews monthly.
- There are 120,000 unique hits to our website www.artswestchester.org annually;
- Businesses build brand & thrive when they support the arts community.

#### As an exclusive ARTSNEWS Monthly Sponsor (\$2,500), you will receive the following benefits:

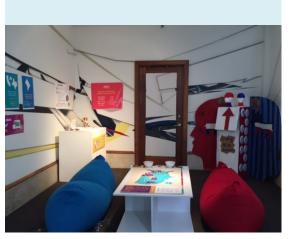
- A premium full page back cover color ad (10.25"w x 11.25"h) in our monthly publication distributed to a total readership of over 65,000 business professionals and ArtsWestchester cultural enthusiasts and community leaders.
- A front cover corporate logo & sponsor credit on your ArtsNews issue of choice.
- **Four digital** (160 x 600 pixel) **skyscraper ads** linking to your web site from our Arts(e)Newsletters, distributed to over 13,900 cultural supporters weekly in your sponsored month of choice.



## **Sponsor an Arts Education Program**







#### **Help Support Youth Programs at Arts Westchester:**

#### Teen Tuesdays & Thursdays:

ArtsWestchester's Teen Tuesdays & Thursdays arts program serves Westchester youth with free monthly workshops in our Gallery, engaging approximately 200 youth ages 11-16 years per year. Teen Tuesdays & Thursdays connects teens with professional teaching artists, contemporary artists and ArtsWestchester staff, providing one-of-a-kind, hands-on art workshops.

Become a Teen Tuesdays & Thursdays Corporate Underwriter at the \$2,500 or \$5,000 level and help ArtsWestchester continue to provide enriching arts activities to underserved area teens in 2021.

#### The StART-UP Lab:

ArtsWestchester's StART-UP Lab is a unique space in the Gallery for visitors to engage, collaborate, experiment, and think creatively and critically through self-guided activities. Learners of all ages are inspired to make connections to the exhibit on view and to each other in ArtsWestchester's the stART-UP Lab. The Lab serves nearly 1000 people annually.

Become a StART-UP Lab Annual Sponsor at the \$5,000 or \$10,000 level and help ArtsWestchester provide access and engagement in the arts for Westchester families.

## **Sponsor an Artist Residency**





## **Artist Residencies typically include:**

- A planning session with the classroom teacher & the artist.
- Ten workshop days with the same group.
- A staff development workshop.
- · An assessment session.

Ten day residency sponsor cost: \$3,000

Fifteen day residency sponsor cost: \$4,500

## Become a partner in arts-in-education: *Underwrite an artist residency & help inspire our world*

- •ArtsWestchester has a long established history of providing arts-in-education programs in some of the most underserved school districts in Westchester, such as Greenburgh, Mt. Vernon, and Yonkers, where funds are limited and access to such programs might not otherwise be available. By providing professional artists from ArtsWestchester's roster of over 90 literary, performance and visual artists to collaborate with teachers in the classroom, we help school districts bolster their resources and enhance the quality of education. ArtsWestchester artists also work in community sites throughout Westchester.
- •ArtsWestchester's Artist Residencies integrate the arts into the curriculum providing students new tools to learn math, social studies, language arts and science. The ten or fifteen day residencies often result in improved test scores, better learning skills and increased classroom participation. The residencies stimulate curious, creative minds and strengthen the ability to think critically, thus providing life skills that enable students to work independently and as part of a team. Artist residencies foster communication skills as students express their ideas and opinions in diverse ways. Furthermore, students who participate in arts-in-education are better prepared to meet the New York State standards for music and art.

### **About ArtsWestchester**



- For more than 50 years, ArtsWestchester has served the County as the largest private not-for-profit arts council in New York State providing over \$1.2 million in grants annually that fund concerts, exhibitions and performances.
- ArtsWestchester supports the following Westchester cultural organizations:

Actors Conservatory Theatre

Arc Stages

Asbury Methodist Church of Crestwood

**Axial Theatre** 

Ballet des Amériques Black Marble Duo

Blue Door Art Center

Caramoor Center for Music and the Arts

Clay Art Center Clocktower Players Copland House

Cross Cultural Connection Downtown Music at Grace

EMBARK Peekskill

Emelin Theatre for the Performing Arts

Enslaved Africans' Rain Garden

Fine Arts Orchestral Society of Yonkers

Friends of John Jav Homestead

Friends of Mount Vernon Arts, Recreation

& Youth Programs

Friends of Music Concerts Greenburgh Public Library

Greenburgh Town Hall, Arts and Culture Committee

**Groundwork Hudson Valley** Hamm and Clov Stage Company

Hammond Museum Historic Hudson Valley Hoff-Barthelson Music School

**Hudson Stage Company** 

Hudson Valley Center for Contemporary Art

The Hudson Valley Writers' Center India Center of Westchester Jacob Burns Film Center

Jazz Forum Arts

Katonah Museum of Art Lagond Music School Little Radical Theatrics

Lyndhurst, National Trust for Historic

Preservation

Mamaroneck Artists Guild Mount Vernon Public Library

Music Conservatory of Westchester

The Neighborhood House Neuberger Museum of Art New Rochelle Council on the Arts

New Rochelle Opera NewFlex Hoops Niji No Kai Corp.

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**Hudson Valley** 

Ossining Documentary & Discussion Series

Ossining Public Library

Peekskill Arts Alliance Pelham Art Center

The Performing Arts Center at Purchase College

The Picture House Regional Film Center

PJS Jazz Society The Play Group Theater Public/Private Partnership for

Aging Services The Revelators

Rivertowns Arts Council The Rve Arts Center

Saint Paul's United Methodist Church

The Schoolhouse Theater Sidra Bell Dance New York

Songcatchers

Steffi Nossen Dance Foundation Symphony of Westchester

Taconic Opera Tarrytown Music Hall

Tribes Hill

**Tutti Bravi Productions** 

**Untermyer Performing Arts Council** Westchester Children's Museum Westchester Italian Cultural Center

Westchester Philharmonic

White Plains Performing Arts Center

Youth Theatre Interactions











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ALEXANDER / DEVELOPMENT / GROUP















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### **ArtsWestchester Sponsorship Opportunities**



### **Next Steps:**

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