ARTSW
ARTSWESTCHESTER

2017 Annual Report

THE ARTS MATTER

ARTSW
The Arts
Matter

ON THE COVER: *RIOULT Dance NY performed at Emelin Theatre in 2017 (photo credit: Basil Childers)*
THIS SPREAD: *ArtsWestchester advocates for the arts.*

ArtsWestchester 2017 Annual Report

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NEW EVIDENCE THAT
THE ARTS BOOST
WESTCHESTER'S
The economic impact of the
increased by 218% since
A recent study by America
provides statistical evide
is a significant industry in
study sends a strong signal
enhance our quality of life,
economic wellbeing.
The Arts Dri
Arts and culture in W
generates $172.3 M

FROM **THE CEO**

Dear Friends of ArtsWestchester:

These are trying times: so many needs... so many challenges... so many pressures. It is daunting. If 2017 has taught us anything, it is that making choices is wrenchingly difficult, but our democracy demands it.

The world has changed, and so has the cultural community. As "arts people," we are making the arts more available and accessible to more people. That effort has come a long way, but continues to grow. Now our mission has expanded using the arts as a way to inspire, unite, heal, change lives, educate, inform and on and on. Not a bad thing. The arts are more and more perceived as something that is relevant to our life's journey.

Knowing that supporting the arts is good for our downtowns, with the cultural sector in Westchester generating more than $172 million in total economic activity annually, we feel validated from a business perspective. The arts, supporting 5,100 full-time jobs and delivering $25.8 million in local and state government revenue, have proven fundamental to prosperity as well as to humanity.

As Americans, we treasure our freedom of expression, which has given us the arts in all its forms, as a universal language – one that connects hearts and minds in conversation, imagination and thought. Most significant for the near term, and for the future, is the acknowledgment that children are our future. We need to recognize that the arts are an essential ingredient in giving them the tools to navigate what has become a challenging national dialogue. Your support of ArtsWestchester means that you know, as we do, that "the arts matter." As we look for the creative thinkers and leaders of tomorrow, I believe the arts matter more than ever.

JANET T. LANGSAM
CEO, ARTSWESTCHESTER

LEFT: *Janet Langsam speaks about the economic impact of the arts at ArtsWestchester's* Arts and Business Breakfast. *(photo credit: Leslye Smith)*

Share why the arts matter to YOU.

Tag @ArtsWestchester and include #TheArtsMatter to join the conversation.

THE ARTS HELP US LEARN AND GROW

"Before I was a caterpillar, but now I sprung into a butterfly."

STUDENT AT CASIMIR PULASKI SCHOOL

In 2017, ArtsWestchester continued to bring programs to schools, providing over 60 artist residencies and reaching 2,000 young people. Through the arts, students experienced new ways to learn and to approach STEM subjects.

Additionally, ArtsWestchester piloted *Teen Tuesdays* – once-monthly visual, literary and performing arts workshops that take place in the Peckham Gallery at ArtsWestchester. Originally designed for teenagers who are living in White Plains Housing Authority properties, the program, which is open to any child age 12 to 16, quickly expanded to include teens from the Boys & Girls Club of Northern Westchester and the Coachman Family Center, a homeless shelter in White Plains.

Also in the Peckham Gallery, ArtsWestchester unveiled a new education center. The *StART UP Lab* features educational art activities for visiting children and their families. These activities support and complement the content of each exhibition in the gallery.

LEFT: Parent Involvement Day *at Edward Williams Elementary, Mt. Vernon – part of the Arts in Education Model Development and Dissemination initiative, a grant from the U.S. Department of Education in partnership with ArtsWestchester. (photo credit: Barry Mason);* ***RIGHT:*** Teen Tuesdays at ArtsWestchester.

THE ARTS UPLIFT AND HEAL

"To express oneself through the arts is important to the health and well-being of the soul."

CHERYL VLACHOS, EXHIBITING ARTIST AND
MEMORIAL SLOAN KETTERING PATIENT

As ArtsWestchester continued to expand public art across the County in 2017, it focused on art's role in the healing process, particularly in hospitals and medical settings. The gallery staff curated *On the Horizon* and *Different Textures,* two exhibitions that feature regional artists for MSK Westchester's Chemo unit and other waiting areas.

"Through the creative artwork of our neighbors, our patients and staff can enjoy and contemplate the imagination, vision, or interpretation of the world as seen through an artist's eyes. It's a beautiful form of medicine that even our renowned physicians can't offer," said Nancy Diamond, administrator at MSK Westchester, which is one of ArtsWestchester's many arts and business partners.

ArtsWestchester's own gallery continued to be a resource for well-being by presenting the annual *Visions* exhibition, which featured artwork by recipients of mental health services in Westchester and Rockland Counties.

Additionally, ArtsWestchester continued its artist-in-residency programs, sending artists to 20 mental health sites and serving over 240 mental health recipients in addition to many people with special needs.

LEFT: *Opening reception for* Different Textures *at MSK Westchester. Artwork pictured: Heidi Coleman (photo credit: Margaret Fox)* ***RIGHT:*** *Opening reception for* Visions *exhibition in ArtsWestchester's gallery.*

JAZZFEST PRESENTS
Donald Harrison
DEPARTMENT OF RECREATION
DOWNTOWN

THE ARTS BRING US TOGETHER

"It's fantastic when someone calls and says 'I just saw that article, and we're coming to the show!' And that's what was happening!'"

ACTRESS GINGER GRACE AT SCHOOLHOUSE THEATER AFTER BEING FEATURED IN *ARTSNEWS*

Throughout 2017, while technology continued to isolate people from each other, ArtsWestchester used various means, including the web and social media, to bring people together through the arts.

ArtsWestchester connected people of all backgrounds to the arts community in Westchester with artsw.org and its comprehensive online cultural calendar, that is visited by 120,000 people annually.

Ten issues of ArtsWestchester's newspaper, *ArtsNews* were published and distributed around the County as a means of promoting the events, exhibitions and classes of our 119 affiliates. *Arts(e)News*, the email newsletter subscribed to by 8,839 people as of December of 2017, featured weekly "Top 5 Arts Picks," which was also expanded to the blog with a permanent spot on the artsw.org homepage. In the summertime months, ArtsWestchester promoted "Music in the Air," a yearly directory of free and affordable outdoor events in Westchester.

Affiliate events ranged from Westchester Philharmonic's *Burgers and Beers* for Father's Day and *Folk Dance of Croatia* at the Performing Arts Center, Purchase College to *Library Out Loud: Open Mic Night* at Harrison Public Library, *Creative Culture*, a program for aspiring filmmakers at Jacob Burns Film Center, plus too many more to list here.

LEFT: *Audience members dance by the stage at* JazzFest White Plains, *a five-day celebration of jazz presented by ArtsWestchester, the City of White Plains and the White Plains BID. (photo credit: George Lasicki)*

DID YOU KNOW?

ArtsWestchester members receive *ArtsNews* in their mailboxes monthly. Become a member or renew your membership at artsw.org/membership.

THE ARTS HELP US EXPRESS VITAL IDEAS

"Our gallery is a creative place where arts exhibitions focus on issues…where teachable moments happen all the time in a safe, non-judgmental, creative setting."

JANET LANGSAM, ARTSWESTCHESTER CEO

ArtsWestchester organized two major exhibitions in its Peckham and Shenkman Galleries in 2017: *From the Streets* and *Give Us the Vote*. It also held another, *The Photographer's Journey: A Tribute to Larry Salley,* which raised funds for the Larry Salley Photography Award.

Why do some people still not have the right to vote? What is art and who can call themself an artist? At a glance, the 2017 exhibitions featured aesthetically impressive works, ranging from bold and colorful to understated. A closer look, however, brought up important questions like the ones above and sparked discussion and debate.

Alongside the two main exhibitions, ArtsWestchester hosted performances, lectures and family workshops to engage diverse audiences and interpret the artistic content.

LEFT: *NYU Alumni in Westchester take a tour, led by Programs Assistant Kimberlyn McKoy, of the* Give Us the Vote *exhibition in ArtsWestchester's gallery.* ***Right:*** *Also during* Give Us the Vote, Freedom Sings: Songs of the Civil Rights Movement *was an evening of storytelling and traditional African-American spirituals and freedom songs. (photo credit: Tim Radigan)*

THE ARTS ARE FOR EVERYONE

"Art has the role in education of helping children become like themselves instead of more like everyone else."

SYDNEY GUREWITZ CLEMENS

The arts preserve cultural traditions, yet also offer a pathway to finding our unique selves. There is something to gain for anyone and everyone who takes part in the arts, whether as artist or audience. That's one reason ArtsWestchester supports a diverse selection of arts programming in Westchester.

Annually, ArtsWestchester serves as the County's designated cultural regrant agency, having distributed more than $1.2 million in 2017 to arts organization and artists throughout the County.

ArtsWestchester's Folk Arts program supported cultural performances across the County in 2017 and held various programs and performances in the gallery, including Puerto Rican music ensemble Los Pleneros de la 21, an Irish House Party and programs that coordinated with each art exhibition. These programs were also made possible by the New York State Council on the Arts.

ArtsWestchester also supported organizations across the County, as well as individual artists through arts advocacy, technical assistance, professional development and marketing support.

LEFT: Irish House Party *at ArtsWestchester. (photo credit: Timothy Grajek)*
RIGHT: *Arts Alive Grantee Greenburgh Public Library's* Cafe la Sieta *program.*

2017 ARTSWESTCHESTER GRANTEES

BASIC PROGRAM SUPPORT

Caramoor Center for Music and the Arts

Clay Art Center

Clocktower Players

Copland House

Emelin Theatre for the Performing Arts

Hammond Museum and Japanese Stroll Garden

Historic Hudson Valley

Hoff–Barthelson Music School

Hudson Stage Company

Hudson Valley Center for Contemporary Art

Hudson Valley Writers' Center

Jacob Burns Film Center

Jazz Forum Arts

Katonah Museum of Art

Lagond Music School

Music Conservatory of Westchester

Pelham Art Center

The Picture House Regional Film Center

The Play Group Theater

Rivertowns Arts Council

The Rye Arts Center

Songcatchers

Steffi Nossen Dance Foundation

Tarrytown Music Hall

Westchester Philharmonic

White Plains Performing Arts Center

Youth Theatre Interactions

PROJECT SUPPORT

Arc Stages

Axial Theatre

Ballet des Ameriques School and Company

Blue Door Art Center

Downtown Music at Grace

Fine Arts Orchestral Society of Yonkers

Friends of John Jay Homestead

Friends of Music Concerts

India Center of Westchester

Lyndhurst, National Trust for Historic Preservation

Mamaroneck Artists' Guild

Neuberger Museum of Art

New Rochelle Council on the Arts

New Rochelle Opera

The Symphony of Westchester

Taconic Opera

The Performing Arts Center at Purchase College

The Schoolhouse Theater

Untermyer Performing Arts Council

Westchester Children's Museum

Westchester Italian Cultural Center

YONKERS ARTS INITIATIVE

Actors Conservatory Theatre (Wenar Productions)

Blue Door Art Center

Fine Arts Orchestral Society of Yonkers

Groundwork Hudson Valley

Hamm and Clov Stage Company

Jerrard Joseph

Dave Steck

MJ Territo

Untermeyer Performing Arts Council

Kathy Yacoe

Youth Theatre Interactions

MOUNT VERNON ARTS INITIATIVE

Marion Archer

Dennis Bell

Cornell Carelock

Flamboko Records (Stigma)

Ary Lima

Pablo Mayor

Mount Vernon Public Library

NewFlex Hoops

O'Bey Foundation

PJS Jazz Society

The Revelators

The Rhythm Masters Band

Susan Rowe Harrison

Eve Soto

James Williams

ARTS ALIVE 2017

Asbury Methodist Church of Crestwood

Black Marble Duo

Christine Aaron

Cross Cultural Connection

Dene Ross

EMBARK Peekskill

Enslaved Africans' Rain Garden

Evan Bishop

Greenburgh Public Library

Greenburgh Town Hall, Arts and Culture Committee

Groundwork Hudson Valley

Hamm & Clov Stage Company

Public Private Partnership for Aging Services

Little Radical Theatrics

Mount Vernon Public Library

Neighborhood House

Niji No Kai Corp.

Nowodworski Foundation

Organization of Chinese Americans – Westchester & Hudson Valley

Ossining Documentary & Discussion Series

Ossining Public Library

Peekskill Arts Alliance

PJS Jazz Society

Teddy Poneman

Saint Paul's United Methodist Church

Sidra Bell Dance New York

Rebecca Thomas

Tribes Hill

Tutti Bravi Productions

In 2017, in partnership with the Westchester County Government, ArtsWestchester provided **$1,425,743 in grants** to organizations and artists.

SCHOOLS & COMMUNITY SITES

Battle Hill House

Clear View School

Cluster Community Services: Goerlich Residency

Edward Williams Elementary School

Family Services of Westchester – Youth Forum

Grace Plaza

Graham Elementary School

Greenburgh Central School District

Grimes Elementary School

Hope House

Hugenot House

Intown Towers

Jawonio – Mount Vernon

Phelps – Addiction Treatment Services

Phelps CDT

Rebecca Turner Elementary School

Rockland Psychiatric Center – Mount Vernon

Rockland Psychiatric Center – Peekskill

Rockland Psychiatric Center – White Plains

Rockland Psychiatric Center – Yonkers

St. Vincent's Hospital

Sandford Terrace

School 13

Search for Change – Mamaroneck

Search for Change – Wyndover Woods

Search for Change – Scarsdale Community

Seton Manor

Sleepy Hollow Middle School

Sterling Avenue Community Center

Sunshine Social Club

Unity Gardens

Westchester County Probation/ Peer Group

Westchester County Correction

Westchester Jewish Community Services – Hartsdale Family Mental Health Center

Westchester Jewish Community Services – Yonkers Family Mental Health Clinic

Westhab

Westhab P.E.A.K.

White Plains Hospital CDT

WJCS – Peekskill Family Mental Health Center

YONKERS PUBLIC SCHOOLS

School 30

School 16

Thomas Cornell Academy

William Boyce Thompson School

ART$W CHALLENGE 2017

Actors Conservatory Theatre (Wenar Productions)

Arc Stages

Axial Theatre

Ballet des Ameriques School and Company

Blue Door Art Center

Caramoor Center for Music & Arts

Clay Art Center

Clocktower Players

Copland House

Downtown Music at Grace

Emelin Theatre for Performing Arts

Fine Arts Orchestral Society Yonkers

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Hudson Valley Center for Contemporary Art

Hudson Valley Writers Center

India Center of Westchester

Jacob Burns Film Center

Jazz Forum Arts

John Jay Homestead

Katonah Museum of Art

Lagond Music School

Lyndhurst, A National Trust Historic Site

Mamaroneck Artists Guild

Neuberger Museum

New Rochelle Opera

Pelham Art Center

The Performing Arts Center at Purchase College

Picture House Regional Film Center

Rivertowns Arts Council

The Schoolhouse Theater

Songcatchers

Steffi Nossen Dance Foundation

Taconic Opera

Tarrytown Music Hall

The Rye Arts Center

The Symphony of Westchester

Untermyer Performing Arts Council

Westchester Philharmonic

Westchester Children's Museum

White Plains Performing Arts Center

SPECIAL NEEDS

Arc of Westchester

Cerebral Palsy of Westchester

Greenburgh Central School District

The Institutes of Applied Human Dynamics

The Knolls Adult Day Care Program

Music Conservatory of Westchester

Steffi Nossen Dance Foundation

The Symphony of Westchester

Westchester Exceptional Children's School

Yellow Finch Project

Youth Shelter Program of Westchester

YWCA White Plains & Central Westchester

2017 IN NUMBERS

Here are **just a few** of the many numbers counted in 2017.

5,600

visitors came to ArtsWestchester's free gallery to view an exhibition.

*That's up **6%** from 2016.*

52

Arts Ambassadors volunteered for **79** events, including **16** at ArtsWestchester. **4** Ambassadors volunteered on a regular basis to provide office support.

*Plus, **16** college interns worked in the gallery and offices.*

1,640

students and seniors visited cultural venues for arts-related experiences thanks to ArtsWestchester's transportation reimbursement grants.

7

Arts Awards were presented to individuals and organizations that have enriched the cultural life of Westchester.

Check artsw.org regularly for the chance to nominate future awardees.

139

new individual members joined ArtsWestchester.

Anyone can join at artsw.org/membership.

22

artists rented space in ArtsWestchester's historic building.

Visit ArtsWestchester's YouTube channel to meet some of them.

24

local restaurants served up delicious food at ArtsBash.

As always, the cupcakes were a hit.

There was a

250%

increase in shop sales.

Did you know that shop proceeds support ArtsWestchester's exhibition programming and grants for local artists?

ArtBae

2017 FINANCIALS

ArtsWestchester has an excellent reputation as a fiscally sound organization. It has operated with a balanced budget for more than 20 years, despite major downturns in the economy, by consistently adjusting its budget to the realities of funding. Over time, it has increased the County regrant pool and, with tremendous advocacy efforts, maintained level County support for the past eight years.

ASSETS	2017	2016
Cash and cash equivalents	$190,606	$432,494
Accounts receivable, net of allowance for uncollectible amounts of $29,780 in 2017 and 2016	242,469	289,012
Rent receivable, net of allowance for uncollectible amounts of $6,209 in 2017 and 2016	93,529	46,278
Campaign pledges receivable, net	370,702	477,827
Grants receivable, capital	513,421	13,421
Grants receivable, operating	1,044,535	230,187
Marketable securities	1,661,335	1,500,410
Funds held in trust, rental security deposits	75,854	66,497
Prepaid expenses	21,652	56,186
Cash designated for long-term use, campaign	987,679	982,104
Restricted cash, IDA financing	66,448	61,758
Building and equipment, net	6,826,519	6,969,335
Total assets	**$12,094,749**	**$11,125,590**

LIABILITIES AND NET ASSETS	2017	2016
Liabilities:		
Notes payable	$25,688	$39,642
Accounts payable and accrued expenses	164,495	244,638
Grants payable	619,480	581,428
Grant funds and contracts for services not yet expended	1,284,053	143,215
Deferred rent revenue	10,859	19,100
Security deposits payable	75,854	66,497
Long-term debt (note 3)	2,060,942	2,135,466
Total liabilities	**4,241,371**	**3,229,986**
Net assets:		
Unrestricted	6,157,151	6,076,171
Temporarily restricted	1,289,077	1,412,202
Permanently restricted/endowment	407,150	407,150
Total net assets	**7,853,378**	**7,895,523**
Total liabilities and net assets	**$12,094,749**	**$11,125,509**

Westchester County 38%
$1,531,500

NYSCA* 5%
$214,040

Special Events, Net 13%
$506,086

Interest/Dividends/Misc 5%
$198,771

Building 12%
$478,207

Media/Advertising 4%
$151,020

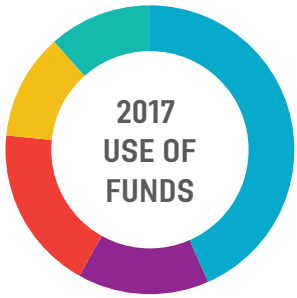
Programs 10%
$410,237

Board Giving 3%
$136,684

Corporate/Foundation 7%
$291,132

Membership 3%
$108,027

**New York State Council on the Arts*



Services & Grants to Arts Organizations and Artists 43%
$1,871,609

Services to Education & Community 15%
$663,661

Public Information Services 18%
$795,827

Administration 12%
$512,448

Building 12%
$496,993

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(l to r): *Westchester County Legislators David Tubiolo and Francis Corcoran, ArtsWestchester board members Marie Smith and Gerard Curran, ArtsWestchester CEO Janet Langsam and ArtsWestchester Board President Bob Roth (photo credit: Leslye Smith)*

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Individual donations, advertising and ticket sales as well as the participation in, and sponsorship of, activities such as the Annual Golf Outing, Gala and ArtsBash make this work possible.

artsw.org/donate

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Westchester County

FOUNDERS ($75,000+)

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White Plains Hospital

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Urban Tech

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The Hudson Valley Writers Center
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Mr. Roy Stillman
Strauss Paper Co, Inc.
Switch Inc.
Tectonic Engineering & Surveying Consultants
Tompkins Mahopac Bank
Mr. Stephen Ucko
The Westchester Bank
Westchester Community College
White Plains Housing Authority
Win Properties Inc.
Yonkers Pottery Studio

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Ms. Carrie Belk
Ms. Shirley Brereton
The Hon. David Buchwald
Ms. Leslie Cecil
Mr. Zef Dedvukaj
Mr. Joe Diurno
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Detail of painting by Chris Ellis, aka Daze, in the 2017 From the Streets *exhibition in ArtsWestchester's gallery (photo credit: Margaret Fox)*

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